



Bulgaria-Italy Bilateral Cooperation Project

Models and strategies for Public-Private Partnerships (PPP): Case studies from Italy and potential applications in Bulgaria's North-Eastern Planning Region

Varna, 19th June 2007
Kempiski Hotel Grand Hermitage

The models of Public-Private Partnerships (PPP) have proved to be one of the successful alternatives for financing investment projects in the public sector, giving the chance for faster realisations, better quality of the services rendered and better value for money.

The present Conference, organised within the framework of a bilateral cooperation project between the Ministry of Finance of the Republic of Bulgaria and the Ministry of Economic Development of the Republic of Italy, will present the experiences accumulated in Italy in the implementation of project financing, the experience of the Bulgarian Ministry of Finance in the elaboration of Methodological Guidelines for PPP projects, as well as analyses of existing legal, regulatory and institutional frameworks for PPP.

Working Group 1

10.30 Registration of participants

10.45 Welcome speech

Petar Kandilarov, Regional Governor of Varna Region
Kiril Yordanov, Mayor of Varna

Opening speeches

Dobrinka Krasteva, Head of Strategic Investments,
Ministry of Finance, Bulgaria

Emanuela Poli, Head of International Cooperation,
Ministry of Economic Development, Italy

11.15 "Institutional framework of PPP in Bulgaria"

Stefan Katsarov, Head of PPP Unit, Ministry of Finance,
Bulgaria

11.45 "Strategies and instruments for PPP development"

Gabriele Pasquini, PPP Task Force, Presidency of the
Council of Ministers, Italy

12.30 Lunch

14.00 **Parallel Working Group 1** - Construction of multistory
parking lots

*"Case study from Italy: The realisation of a parking lot in the
City of Palermo (Sicily Region)"*

Pasquale Marasco, PPP Task Force, Presidency of the
Council of Ministers, Italy

*"Case study from Italy: Astaldi's experience in PPP/PF
Parkings"*

Fabrizio De Rossi, Project Financing Business Development,
International Manager, Astaldi, Italy

*"Case study from Bulgaria: The realisation of a parking lot in
the City of Varna"*

Nadejda Dimitrova, PPP Unit, Ministry of Finance, Bulgaria

Discussants:

Milena Trifonova, Head of Institutions and European
Competence Centre, UniCredit Bulbank, Bulgaria

Franco Batzella, senior expert, Ministry of Economic
Development, Italy

Doncho Barbalov, Sofia Resident Office, European Bank
for Reconstruction and Development, Bulgaria

Working Group 2

14.00 **Parallel Working Group 2** - Renovation and
construction of sport facilities

*"Case study from Italy: The realisation and management of a
sport facility in the Municipality of Vigodarzere (Lombardia
Region)"*

Gabriele Ferrante, PPP Task Force, Presidency of the
Council of Ministers, Italy

*"Case study from Bulgaria: The realisation and management
of a sport facility in the City of Varna"*

Stefan Katsarov, Head of PPP Unit, Ministry of Finance,
Bulgaria

Discussants:

Stefan Katsarov, Head of PPP Unit, Ministry of Finance,
Bulgaria

Daniele Indaco, Liguria International, Italy

17.00 Coffee break

17.15 **Conclusions from the Working Groups**

Rapporteur on Working Group 1: **Nadejda Dimitrova**,
PPP Unit, Ministry of Finance, Bulgaria

Rapporteur on Working Group 2: **Gabriele Pasquini**,
PPP Task Force, Presidency of the Council of Ministers, Italy

17.30 **Final remarks**

Dobrinka Krasteva, Head of Strategic Investment, Ministry
of Finance, Bulgaria

Franco Batzella, senior expert, Ministry of Economic
Development, Italy

Working Languages: Bulgarian and Italian