



## Bulgaria-Italy Bilateral Cooperation Project

### Models and strategies for Public-Private Partnerships (PPP): experiences from Italy and Bulgaria

Sofia, 13th - 14th February 2007  
Kempinski Hotel Zografski Sofia,  
100 James Bouchier Blvd

*The models of Public-Private Partnerships (PPP) have proved to be one of the successful alternatives for financing investment projects in the public sector, giving the chance for faster realisations, better quality of the services rendered and better value for money.*

*The present Conference, organised within the framework of a bilateral cooperation project between the Ministry of Finance of the Republic of Bulgaria and the Ministry of Economic Development of the Republic of Italy, will present the experiences accumulated in Italy in the implementation of project financing, the experience of the Bulgarian Ministry of Finance in the elaboration of Methodological Guidelines for PPP projects, as well as analyses of existing legal, regulatory and institutional frameworks for PPP.*

Tuesday 13th February

8.30 Registration of participants

#### 9.00 **Opening remarks**

**Dr Plamen Vassilev Oresharski**, Minister of Finance, Bulgaria

**H.E. Dr. Giovan Battista Campagnola**, Ambassador of Italy

**Boriana Pencheva**, Director General, Directorate Management of European Union Funds, Ministry of Finance, Bulgaria

**Vincenzo Donato**, Director General, Directorate for Relations with Third Countries, Ministry of Economic Development, Italy

**Cormac Murphy**, Head of Division Bulgaria, Romania and Cyprus, European Investment Bank

10.30 Coffee break

#### 11.00 **Strategic investments: the role of PPP in Bulgaria and Italy**

**Dobrinka Krasteva**, Head of Strategic Investments Department, Ministry of Finance, Bulgaria

*The challenges for strategic investments in Bulgaria*

**Stefan Katsarov**, Head of Public-private partnership Unit, Ministry of Finance, Bulgaria

*Institutional and regulatory framework for PPP in Bulgaria*

**Gabriele Pasquini**, PPP Task Force, Presidency of the Council of Ministers, Italy

*Strategies and instruments for PPP development*

**Gianluca Di Cicco**, Principal, Roland Berger Strategy Consultants, Italy

*Foster the development of Public-Private Partnership models to create new infrastructures*

13.00 Lunch

#### 14.30 **Case studies: Infrastructures**

**Moderator: Franco Batzella**, senior expert, Ministry of Economic Development, Italy

**Discussants:**

**Vesselina Petrova**, legal expert, Kolev, Petrova & Bivolarsky

**Milena Trifonova**, Director of "Institutions and EU Funds" Directorate, Bulbank

**Pavel Dikovski**, Deputy Chairman, Federation of Highway Engineers

**Case studies presented by:**

**Pasquale Marasco**, PPP Task Force, Presidency of the Council of Ministers, Italy

*The Brescia-Bergamo-Milano (BRE.BE.MI) Toll Highway*

Wednesday 14th February

**Gabriele Ferrante**, PPP Task Force, Presidency of the Council of Ministers, Italy

*The Metro Underground M5 line in Milan*

**Albena Ignatova**, State expert in "Concessions" Directorate, Ministry of Transport, Bulgaria

*The concessions of Burgas Civil Airport and Varna Civil Airport*

#### 17.00 **Final remarks**

**Doncho Barbalov**, Sofia Resident Office, European Bank for Reconstruction and Development

#### 9.00 **Case studies: Environment and Health**

**Moderator: Franco Batzella**, senior expert, Ministry of Economic Development, Italy

**Discussants:**

**Vesselina Petrova**, legal expert, Kolev, Petrova & Bivolarsky

**Mario Melillo**, Vice President of the Structured and Project Finance Department, Banca Intesa Infrastrutture e Sviluppo

**Kancho Stoichev**, Member of the Board of Directors, Confederation of Employers and Industrialists in Bulgaria

**Case studies presented by:**

**Pasquale Marasco**, PPP Task Force, Presidency of the Council of Ministers, Italy

*The Sewerage Waste Treatment Plant in Naples*

**Gabriele Ferrante**, PPP Task Force, Presidency of the Council of Ministers, Italy

*The Waste-to-Energy Incinerator in Parona (Pavia)*

**Gabriele Pasquini**, PPP Task Force, Presidency of the Council of Ministers, Italy

*The hospital of Mestre (Venice)*

11.00 Coffee break

11.30 **Ivan Ivanov**, Secretary General, Sofia Water Company  
*Sofia Water Project*

#### 12.00 **Final remarks**

**Angelo Dell'Atti**, General Manager "Private Enterprise Partnership - Infrastructure" for Southeast Europe, International Finance Corporation - World Bank Group

**Boriana Pencheva**, Director General, Directorate Management of European Union Funds, Ministry of Finance, Bulgaria

**Vincenzo Donato**, Director General, Directorate for Relations with Third Countries Ministry of Economic Development, Italy

13.00 Lunch